



Medical Billing in Dentistry The Secrets to Success

ATTEND IN-PERSON OR VIA LIVESTREAM

Learn Rose's secrets to getting paid by medical insurance.

This renowned course provides the knowledge and confidence to successfully implement medical billing as a dental provider.



Get Paid by Medical Insurance

Dental services eligible for medical billing include dental sleep medicine, TMJ, oral surgeries, bone grafts, CBCT, frenectomies, laser, exams, accidents, extractions, & more.



Increase Your Case Acceptance

Make it easy for your patients to say YES, and start exceeding your monthly revenue goals. Set your practice apart while staying fee for service with courtesy medical billing.



Achieve Dental Practice Growth

Lower your patients' out-of-pocket expense without compromising your fees. Create the absolute best patient experience and gain more referrals from patients and physicians.







"Just finished my course, it is very informative and the people are great! They make coding fun and give you great tools to maximize your practice's income!"

- Carol Ann Denhartog

AGENDA*

COURSE: FRIDAY 8AM-4PM | SATURDAY 8AM-12PM BREAKFAST & REGISTRATION: 7:30AM

- Overview of medical billing in dentistry
- · What procedures can be billed to medical insurance?
- Dental vs. Medical Insurance, ICD and CPT codes, claim examples
- Fees for medical insurance claims
- · Verification of benefits & pre-authorizations
- Requesting in-network benefits as an out-of-network provider
- · Getting to know the medical claim form
- ICD-10 codes & letters of medical necessity
- Billing for specific treatments: Implants, Oral Surgeries, TMD, Sleep Apnea, Exams,
 Panorex, Dental CT Scans, Botox for Bruxism, Accidents
- Reading EOB's, Appeals
- Medical claim in dentistry case studies & examples
- CrossCoding & medical billing in dentistry games,
 cross-coding review, next steps for implementation
- Hands-on with ICD-10, CPT codes, and medical claim form
- Q&A
- Optional DentalWriter training / demonstration

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I took one of the courses and these people know their stuff! Not only that, but you can tell that they enjoy what they do. I would recommend them to anyone. Special shout out to Courtney for being the human version of Google when it comes to billing. She went out of her way to answer all my questions and gave me additional links to help me. So grateful I was able to take their course.



*AGENDA SUBJECT TO CHANGE



DENTIST AND CLINICAL TEAM CAN ATTEND THE IMPLEMENTATION OF DENTAL SLEEP MEDICINE NEXT DOOR TO RECEIVE ACTIONABLE KNOWLEDGE FROM LEADING EDUCATORS IN DENTAL SLEEP MEDICINE

UPCOMING DATES AND LOCATIONS:

MARCH 4-5 | DALLAS, TX
APRIL 1-2 | JUPITER, FL
JUNE 3-4 | JUPITER, FL
JUNE 10 | JUPITER, FL
JULY 8-9 | NASHVILLE, TN
JULY 29-30 | JUPITER, FL
AUG 26-27 | ORANGE CO., CA

LIVE LIVESTREAM AVAILABLE

COFFEE.
CROSSCODE
SLEEP.

To Register - Call 800-879-6468 option 4 or visit us at www.NiermanCE.com

• **PRICING:** 1ST PARTICIPANT **\$995** 2ND **\$795** | 3RD **\$595** | 4TH **\$395**

7-11 CE

ADA C.E.R.P® Continuing Education Recognition Program

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All cancellations are to be made in writing. Registrations may be refunded at 100% if canceled within the first 24 hours of registration. Attendees can transfer their registration to another course one time without penalty up until 10 days prior to the course. Within 10 days of this course a 20% transfer penalty will be applied