Level II Implementation of Dental Sleep Medicine

February 28th & 29th, 2020 | Houston, TX | 16 CEUs

Course Description
Tailored for the dental practice that has some experience treating obstructive sleep apnea, this course will set you and your dental team up for dental sleep medicine (DSM) growth and success. This course builds upon Successful Implementation of Dental Sleep Medicine and devotes two days focused on tackling the most common challenges practices face when growing DSM, and establishing a complete game plan for achieving your dental sleep medicine goals.

Course Objectives
- Overcome common obstacles for DSM growth.
- Set up a repeatable system for screening, workflow, documentation, & medical billing success.
- Work with the medical community to build strong referral networks.
- Leverage the latest technology to increase efficiency & case acceptance.
- Establish an efficient team protocol for medical billing.
- Putting it all together and establishing a complete game-plan for success.

COURSE VENUE & HOTEL ACCOMODATIONS
Friday – Saturday: 8am – 5pm

Houston Marriott North
255 N. Sam Houston Parkway E.
Houston, TX 77060
(281)875-4000
Room Block: “Nierman Practice Mgmt”
$99/night Cut off date: 02/06/2020

PRICING
Dentist: $1,295
Team Member: $995

SPEAKER
Shouresh Charkhandeh, DDS
- Recipient of the 2012 & 2015 Clinical Research Award from the AADSM
- Chief Dental Officer at Zephyr Sleep Technologies, “Clinical Director” at The Snore Centre in Calgary, Alberta
- Charismatic & engaging dental sleep medicine speaker throughout North America.

Additional Courses, Dates, and Locations Listed Online
Day 1:

- Introduction & Overview
- Challenges of OAT
- DSM Appliance Selection & Critical Thinking
- Technology and Sleep:
  - How technology can help address the existing challenges in OAT
  - IntraOral Scanning role in DSM
  - CBCT’s role in DSM
  - MATRx Plus Technology
  - Fully-Digital Workflow for OAT
- Introduction to SMARTcare TM Protocol
- Hands-on Exam, Bite Registrations, and Case Workflow

Day 2:

- Treatment Plan Presentation & Communication:
  - Improve your case acceptance
  - Collaborate with Physicians
- Side-Effect Management
- Medical Billing & Cross Coding for DSM
- Adjunctive Therapies:
  - How to optimize your results
  - How to incorporate into the treatment protocol
- Level 3 Testing:
  - In-Depth review
  - Understanding the data
- Creating a Team Plan for Growth

“Amazing speakers. If I have half the energy Rose has I will be happy. Dr. Shouresh - I admire his passion in this field. I realize it is indeed infectious. Thank you!

- Dr Sandhya Anantani

Space is Limited, Register Today!
CALL Toll Free 1.800.879.6468 option 3
or Log on to www.NiermanCE.com