

# MEDICAL BILLING IN DENTISTRY SYMPOSIUM



## THE DENTAL FESTIVAL

JULY 8-9, 2022

JOIN NOW

[www.thedentalfestival.com/medical-billing-nashville](http://www.thedentalfestival.com/medical-billing-nashville)

# ABOUT THE MEDICAL BILLING SYMPOSIUM

Discover how to successfully bill medical insurance as a dental office for obstructive sleep apnea, TMD, oral surgeries, CBCT, bone grafts, and more. Maximize medical reimbursement to increase case acceptance, differentiate the practice, and provide unmatched patient experience!

## WHY ATTEND

- Increase Case Acceptance
- Set Your Dental Practice Apart
- Learn from Renowned Cross-Coding Experts
- Play Learning Games & Exercises
- Gain Access to the Entire Dental Festival

**TICKETS**

Team: \$598

Doctor: \$1075

## LOCATION

Omni Nashville Hotel  
250 Fifth Avenue South  
Nashville, Tennessee, 37203

"NiermanPM" Room Block  
\$294 per night. Book before  
6/6/2022 and receive special  
group concessions.

## MEET THE PRESENTERS



**ROSE NIERMAN**

Founder/ CEO  
Nierman Practice Management



**COURTNEY SNOW**

Vice President,  
Nierman Practice Management



**CORRIE STANFORD**

Medical Billing  
Service Supervisor  
Nierman Practice Management

# AGENDA

## Thursday, July 7, 2022

- At night join us for boots and bling with Elec brand and DJ smile.

## Friday, July 8, 2022

- **8:00 am - 11:00 am**  
Medical Billing in Dentistry Symposium Part 1 | 3 CE  
**Part 1 includes:** Overview of Medical Billing in Dentistry, What's New! What Procedures can be Billed to Medical Insurance?, Dental vs. Medical Insurance, ICD and CPT codes, Claim Examples
- **12:00 pm - 2:00 pm**  
Vendor Oasis / Lunch & Learns
- **2:00 pm - 4:15 pm**  
Medical Billing in Dentistry Symposium Part 2 | 2.25 CE  
**Part 2 includes:** Fees for Medical Insurance Claims, Verification of Benefits & Pre-Authorizations
- **4:00 pm - 7:00 pm**  
Vendor Oasis
- **7:00 pm - 8:30 pm**  
Break
- **8:30 pm - 9:30 pm**  
Quest Game Show
- **9:30 pm - 12:30 am**  
Corey Farley Band

## Saturday, July 9, 2022

- **8:00 am - 11:00 am**  
Medical Billing in Dentistry Symposium Part 3 | 3 CE  
**Part 3 includes:** Requesting In-Network Benefits as an Out-of-Network Provider, Getting to Know The Medical Claim Form, ICD-10 Codes & Letters of Medical Necessity
- **12:00 pm - 2:00 pm**  
Vendor Oasis / Lunch & Learn
- **2:00 pm - 4:15 pm**  
Medical Billing in Dentistry Symposium Part 4 | 2.25 CE  
**Part 4 includes:** Billing for Specific Treatments – Implants, Oral Surgeries, TMD, Sleep Apnea, Exams, Panorex, Dental CT Scans, Botox for Bruxism, Accidents Hands On: EOB's, Appeals; Q&A. In-depth Case Examples, Maximizing Efficiencies
- **4:30 pm - 5:15 pm**  
Closing Session
- **8:00 pm - 11:00 pm**  
\*Black Tie Event  
*\*add on - must purchase separate ticket*

## Sunday, July 10, 2022

- Join us at Tootsies for a Sunday Funday of live music, all you can eat and drink!

*Agenda subject to change.  
Additional events available.*

# WHAT ARE DENTAL PROFESSIONALS SAYING?



We have been billing medical insurance for oral sleep apnea appliances and receiving reimbursement for several months now. We could not do it without the education we received at Nierman Practice Management and dental writer software. Thoroughly enjoyed our second class to learn how to bill other services.

**-Dr. Robert C. Rogers**



This would be my second time taking this course and each time I take away so much valuable and great information to help our patients maximize their medical benefits for dental procedures! I would highly recommend this class for those who are considering or wanting to incorporate medical billing in their practice.

**-Eileen Garcia**



"This is a great cross-coding course. Very informative and thorough. Rose, Jon, and the rest of the Nierman Practice Management team have given, hands down, great customer service as well as all the tools needed to integrate medical coverage for dental procedures. And they are always available to answer any questions you have, even via live chat online. Great seminar."

**-Rachel Osburn**

## ABOUT THE DENTAL FESTIVAL

In collaboration with the best 150+ influencers in the world, we partner with other dental conferences and house up to 20 dental conferences at ONE Dental Festival with combined social and networking events each day. ONE ticket gets you access to ALL conferences and an array of FUN and UNFORGETTABLE events.

## WHAT'S INCLUDED

- 20 Different Conferences
- Up to 24 Nationally Recognized Speakers
- Network with 1000+ Dental Professionals
- LIVE Concert with Cory Farley Band
- Sunday Funday at world-famous honkey-tonk Tootsies!

**TRANSFORM YOUR PRACTICE BY JOINING THE MEDICAL BILLING IN DENTISTRY SYMPOSIUM AT THE 2022 DENTAL FESTIVAL**

**JOIN NOW**



Register @NiermanCE.com  
Or Call 800-879-6468 (option 4)