

CROSSCODING: UNLOCKING THE CODE TO MEDICAL BILLING IN DENTISTRY SEMINAR

SEPTEMBER 17, 2021 | 8 CE

JUPITER, FL

Livestream Option Available

Learn how to get paid by medical insurance from start-to-finish.

This renowned course provides the knowledge and confidence to implement medical billing as a dental provider.

By successfully billing medical insurance in dentistry, you can:



Increase Monthly Case Acceptance



Create New Revenue Streams



Help More Patients!

Speaker



Rose Nierman

*Founder & CEO of
Nierman Practice Management*

*Most experienced & trusted CrossCoding educator
nationwide for over 35 years*

YOUR DENTAL OFFICE CAN BENEFIT FROM IMPLEMENTING MEDICAL BILLING FOR THE FOLLOWING SERVICES:

- ✓ Dental Sleep Medicine (Sleep Apnea Appliances)
- ✓ TMJ Disorder Treatment & Appliances
- ✓ Implants / Oral Surgery
- ✓ Sinus Lifts / Maxillary & Mandibular Bone Grafts
- ✓ Frenectomies and Mucositis Treatment
- ✓ Oral Cancer Screening
- ✓ Oral Systemic Infection
- ✓ Guided Tissue Regeneration / Periodontal
- ✓ Botox Injections for Painful Bruxism
- ✓ Cone Beam CBCT/Panorex & Exams for these procedures

Thank you to our Sponsors!



Agenda*

Breakfast & Registration: 7:30am Eastern Time

Course: 8:00am-5:00pm Eastern Time

- Overview of medical billing in dentistry
- What procedures can be billed to medical insurance?
- Dental vs. Medical Insurance, ICD and CPT codes, claim examples
- Fees for medical insurance claims
- Verification of Benefits & Pre-Authorizations
- Requesting In-Network Benefits as an Out-of-Network Provider
- Getting to know the new medical claim form
- ICD-10 Codes & letters of medical necessity
- Billing for specific treatments - Implants, Oral Surgeries, TMD, Sleep Apnea, Exams, Panorex, Dental CT Scans, Botox for Bruxism, Accidents
- Reading EOB's, Appeals
- Medical claim case studies & examples
- CrossCoding & medical billing in dentistry games, cross-coding review, next steps for implementation
- Hands-on with ICD-10, CPT codes, and medical claim form
- Q&A
- 4:00-5:00pm: Optional DentalWriter training / demonstration

Pricing

1st attendee \$995

2nd \$795 | 3rd \$595 | 4th \$395

Course manual included for each attendee

*Agenda subject to change

Location

Nierman Training Facility

221 Old Dixie Highway, Suite 5
Tequesta, FL 33469

Ask about discounted hotel rates

LIVE STREAM

OPTION AVAILABLE!

To Register Call 800-879-6468 option 4
or visit us at www.NiermanCE.com

ADA CERP® | Continuing Education
Recognition Program

Nierman Practice Management is an ADA CERP Recognized Provider. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry.

All cancellations are to be made in writing. Registrations may be refunded at 100% if canceled within the first 24 hours of registration. Attendees can transfer their registration to another course one time without penalty up until 10 days prior to the course. Within 10 days of this course a 20% transfer penalty will be applied.

“Hands down the best
billing/crosscoding
course I've ever taken!”

Genie Morgan
Puyallup, WA