CrossCoding: Unlocking the Code to Medical Billing in Dentistry

December 4th & 5th, 2020  |  Jupiter, FL  |  11 CEUs

Adjoining clinical course next door: Successful Implementation of Dental Sleep Medicine

COURSE VENUE & HOTEL ACCOMMODATIONS
Friday: 8am – 4pm
Saturday: 8am – 12pm
Nierman Practice Management Training Center
221 Old Dixie Hwy, Suite 5
Tequesta, FL 33469
1-800-879-6468
Ask about Hotel Discounts

PRICING
1st Participant: $995
2nd: $795  |  3rd: $595  |  4th: $395

SPEAKER
Rose Nierman, RDH
• Founder/CEO Nierman Practice Management
• Most experienced & recognized educator nationwide in CrossCoding

Course Description
Learn how to get paid by medical insurance from start-to-finish.
Join the thousands of dental offices elevating their practice to the next level through dental-to-medical billing.
It’s time to help your practice and your patients by billing medical insurance for the following:

✔ Sleep Apnea Appliances
✔ TMJ Therapy
✔ Frenectomies
✔ Exams for the above
✔ Bone Grafts / Implants
✔ Oral Surgeries
✔ CBCT Scans & Panorex
✔ Much More

Benefits Of Attending
✔ Increase case acceptance.
✔ Add new revenue streams.
✔ Help patients get the treatment they need.

Additional Courses, Dates, and Locations Listed Online

NIERMAN PRACTICE MANAGEMENT  •  221 OLD DIXIE HWY  •  SUITE 5  •  TEQUESTA, FL 33469
1-800-879-6468 option 3  •  FAX 561-744-5606  •  www.NiermanCE.com
CROSSCODING: Unlocking the Code to Medical Billing in Dentistry

*AGENDA*

**DAY 1**

7:30am Breakfast & Registration
8:00am Welcome, Overview of Medical Billing in Dentistry
8:45am What Procedures can be Billed to Medical Insurance?
9:00am Dental vs. Medical Insurance, ICD and CPT codes, Claim Examples
10:15am Fees for Medical Insurance Claims
10:30am Verification of Benefits & Pre-Authorizations
11:00am Requesting In-Network Benefits as an Out-of-Network Provider, GAP Exceptions
11:30am Getting to Know The New Medical Claim Form
12:00pm Lunch
1:00pm ICD-10 Codes & Letters of Medical Necessity
1:30pm Billing for Specific Treatments - Implants, Oral Surgeries, TMD, Sleep Apnea, Exams, Panorex, Dental CT Scans, Botox for Bruxism, Accidents
3:00pm Reading EOB’s, Appeals
3:45pm Day 1 Q&A

**DAY 2**

7:30am Breakfast & Registration
8:00am Medical Claim Case Studies & Examples
9:30am CrossCoding & Medical Billing in Dentistry Games
10:15am Hands on with ICD-10, CPT Codes, & Medical Claim Form
10:45am CrossCoding Review, Q & A, Next Steps for Implementation
11:15am Optional DentalWriter Training
11:45am Day 2 Q&A
12:00pm Lunch

**Optional DentalWriter Training**

10:15am DentalWriter 101 - The 4 Step Process of DentalWriter
10:45am Customizing your DentalWriter Questionnaire & Exams
11:15am Generate letters & progress reports for other health care providers, custom opening & closing statements.

11:45am DentalWriter E4 New Features: Treatment Plans, consolidated services tab, Ledger, ICD-10, sleep studies report

*Agenda subject to change

"Prior to attending this course, I always felt that medical billing would be too complicated to do at our Dental office. Rose has changed my perspective. I’m excited to return to my office and begin not only bill medical, but also, help my patients with their dental needs!"

★★★★★ J. Moulen

**ADA CERP**

Nierman Practice Management is an ADA CERP Recognized Provider. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry.

Nierman Practice Management designates this lecture for 11 continuing education credits.

Space is Limited, Register Today!

CALL Toll Free 1.800.879.6468 option 3 or Log on to www.NiermanCE.com