CrossCoding: Unlocking the Code to Medical Billing in Dentistry

February 28th & 29th, 2020 | Houston, TX | 11 CEUs

**Course Description**

Learn how to get paid by medical insurance from start-to-finish. Join the thousands of dental offices elevating their practice to the next level through dental-to-medical billing. It’s time to help your practice and your patients by billing medical insurance for the following:

- Sleep Apnea Appliances
- TMJ Therapy
- Frenectomies
- Exams for the above
- Bone Grafts / Implants
- Oral Surgeries
- CBCT Scans & Panorex
- Much More

**Benefits Of Attending**

- Increase case acceptance.
- Add new revenue streams.
- Help patients get the treatment they need.

**COURSE VENUE & HOTEL ACCOMMODATIONS**

**Friday: 8am – 4pm**
**Saturday: 8am – 12pm**
**Houston Marriott North**
255 N. Sam Houston Parkway E.
Houston, TX 77060
(281)875-4000

Room Block: “Nierman Practice Mgmt”
$99/night  Cut off date: 02/06/2020

**PRICING**
Participant: $995

**SPEAKER**
Rose Nierman, RDH
- Founder/CEO Nierman Practice Management
- Most experienced & recognized educator nationwide in CrossCoding

Additional Courses, Dates, and Locations Listed Online
**AGENDA**

**DAY 1**

7:30am  Breakfast & Registration  
8:00am  Welcome, Overview of Medical Billing in Dentistry  
8:45am  What Procedures can be Billed to Medical Insurance?  
9:00am  Dental vs. Medical Insurance, ICD and CPT codes, Claim Examples  
10:15am  Fees for Medical Insurance Claims  
10:30am  Verification of Benefits & Pre-Authorizations  
11:00am  Requesting In-Network Benefits as an Out-of-Network Provider, GAP Exceptions  
11:30am  Getting to Know The New Medical Claim Form  
12:00pm  Lunch  
1:00pm  ICD-10 Codes & Letters of Medical Necessity  
1:30pm  Billing for Specific Treatments - Implants, Oral Surgeries, TMD, Sleep Apnea, Exams, Panorex, Dental CT Scans, Botox for Bruxism, Accidents  
3:00pm  Reading EOB’s, Appeals  
3:45pm  Day 1 Q&A  

**DAY 2**

7:30am  Breakfast & Registration  
8:00am  Medical Claim Case Studies & Examples  
9:30am  CrossCoding & Medical Billing in Dentistry Games  
CrossCoding Review, Q & A, Next Steps for Implementation  
10:15am-12:00pm  Hands on with ICD-10, CPT Codes, & Medical Claim Form  

**Optional DentalWriter Training**

10:15am  DentalWriter 101 - The 4 Step Process of DentalWriter  
10:45am  Customizing your DentalWriter Questionnaire & Exams  
11:15am  Generate letters & progress reports for other health care providers, Custom opening & closing statements. Q & A  
11:45am-12:00pm  DentalWriter E4 New Features: Treatment Plans, consolidated services tab, Ledger, ICD-10, sleep studies report  

*Agenda subject to change

"Prior to attending this course, I always felt that medical billing would be too complicated to do at our Dental office. Rose has changed my perspective. I'm excited to return to my office and begin not only bill medical, but also, help my patients with better benefits for their dental needs!"

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**ADA CERP** Continuing Education Recognition Program  
Nierman Practice Management is an ADA CERP Recognized Provider. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry.  
Nierman Practice Management designates this lecture for 13 continuing education credits.

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**Space is Limited, Register Today!**

CALL Toll Free 1.800.879.6468 option 3  
or Log on to  www.NiermanCE.com