CrossCoding: Unlocking the Code to Medical Billing in Dentistry

8-11 CE Credits

Learn how to get paid by medical insurance from start-to-finish. This is the renowned course that has helped thousands of dental practices increase their case acceptance and bottom line by obtaining medical reimbursement. You should be billing medical insurance if you provide these services:

- Dental Sleep Medicine (Sleep Apnea Appliances)
- Implants / Oral Surgery
- Frenectomy for Infant Tongue Ties
- Guided Tissue Regeneration / Periodontal
- TMJ Disorder Treatment & Appliances
- Oral Cancer Screening
- Oral Systemic Infection
- Sinus Lifts / Maxillary & Mandibular Bone Grafts
- Medicare for Dental Sleep Medicine
- Botox Injections for Painful Bruxism
- Mucositis
- Cone Beam CBCT/Panorex & Exams for These Procedures

UPCOMING CROSSCODING: UNLOCKING THE CODE COURSES - 11 CE

Mar 15-16, 2019
Apr 5-6, 2019
May 10-11, 2019
May 17-18, 2019
Jun 21-22, 2019
Aug 23-24, 2019
Sep 6-7, 2019
Sep 13-14, 2019
Oct 4-5, 2019
Dec 13-14, 2019
Atlanta, GA
Jupiter, FL
New York, NY
Atlanta, GA
Seattle, WA
Jupiter, FL
Atlanta, GA
Long Beach, CA
Chicago, IL
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UPCOMING ADVANCED CROSSCODING COURSES - 8 CE

Jul 12, 2019
Washington, DC
Rose Nierman

**Space is Limited, Register Today!**
CALL Toll Free 1.800.879.6468 option 3 or Log on to www.NiermanCE.com
**AGENDA - CrossCoding: Unlocking the Code to Medical Billing in Dentistry**

**DAY 1**
7:30am  Breakfast & Registration  
8:00am  Welcome, Overview of Medical Billing in Dentistry  
8:45am  What Procedures can be Billed to Medical Insurance?  
9:00am  Dental vs. Medical Insurance, ICD and CPT codes, Claim Examples  
10:15am  Fees for Medical Insurance Claims  
10:30am  Verification of Benefits & Pre-Authorizations  
11:00am  Requesting In-Network Benefits as an Out-of-Network Provider, GAP Exceptions  
11:30am  Getting to Know The New Medical Claim Form  
12:00pm  Lunch  
1:00pm  ICD-10 Codes & Letters of Medical Necessity  
1:30pm  Billing for Specific Treatments - Implants, Oral Surgeries, TMD, Sleep Apnea, Exams, Panorex, Dental CT Scans, Botox for Bruxism, Accidents  
3:00pm  Reading EOB’s, Appeals  
3:45pm  Day 1 Q&A  

**DAY 2**
7:30am  Breakfast & Registration  
8:00am  Medical Claim Case Studies & Examples  
9:30am  CrossCoding & Medical Billing in Dentistry Games  
10:15am - 12:00pm  Hands on with ICD-10, CPT Codes, & Medical Claim Form  

**Optional DentalWriter Training**
10:15am  DentalWriter 101 - The 4 Step Process of DentalWriter  
10:45am  Customizing your DentalWriter Questionnaire & Exams  
11:15am  Generate letters & progress reports for other health care providers, Custom opening & closing statements, Q & A  
11:45am  DentalWriter E4 New Features: Treatment Plans, consolidated services tab, Ledger, ICD-10, sleep studies report

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**AGENDA - Advanced CrossCoding: Medical Billing in Dentistry**

**DAY 1**
7:30am  Breakfast & Registration  
8:00am  Introduction & Overview  
8:15am  2018 Updated Medical Policies for: Dental Sleep Medicine, TMD, Infant Tongue Tie, Laser Services, Bruxism, Facial Pain, Systemic Effects of Oral Disease, Accident Cases, Effects of Cancer or Medical Treatment.  
10:30am  Codes and Modifiers for Best Practices and Reimbursement: Current Coding Guidelines for Cone Beam (CBCT), Tomography, Panorex.  
12:00pm  Lunch  
1:00pm  Update Medicare & Commercial Carrier Medical Policies: Fees Reimbursed for Typical Medically Necessary Services, Medicare Documentation Guidelines for Sleep Apnea Appliances.  
2:45pm  Preauthorization with Expanded GAP or Out-of-Network Exceptions: Medical Claim Form, Comprehensive Narratives for Medical Necessity, Advanced Accident Claims Reviewed, Balance Billing and Write Offs, Surviving and Insurance Audit.  
3:45pm  Q&A

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**REVIEWS**

“Prior to attending this course, I always felt that medical billing would be too complicated to do at our Dental office. Rose has changed my perspective. I'm excited to return to my office and begin not only bill medical, but also, help my patients with better benefits for their dental needs!"  

⭐⭐⭐⭐⭐  J. Moulen

**PRICING**

Participant: $995  
CE Credits: 8-11  
Seminar includes CrossCoding: Unlocking the Code to Medical Billing Course Manual

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**ADA CERP**

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Nierman Practice Management designates this lecture for 11 continuing education credits.