



CrossCoding: Unlocking the Code to Medical Billing in Dentistry

June 26th & 27th, 2020 | Atlanta, GA | 11 CEUs

Adjoining clinical course next door: **2020 Dental Sleep Mini-Residency (Session 1)**

COURSE VENUE & HOTEL ACCOMODATIONS

Friday: 8am – 4pm
Saturday: 8am – 12pm

**Craniofacial Pain & Dental Sleep
Center of Georgia**

200 Ashford Center N, Suite 195
Atlanta, GA 30338
1-800-879-6468

Ask about Hotel Discounts

PRICING

1st Participant: \$995
2nd: \$795 | 3rd: \$595 | 4th: \$395

SPEAKER

Rose Nierman, RDH

- Founder/CEO Nierman Practice Management
- Most experienced & recognized educator nationwide in CrossCoding

Course Description

Learn how to get paid by medical insurance from start-to-finish. Join the thousands of dental offices elevating their practice to the next level through dental-to-medical billing.

It's time to help your practice and your patients by billing medical insurance for the following:

- ✓ Sleep Apnea Appliances
- ✓ TMJ Therapy
- ✓ Frenectomies
- ✓ Exams for the above
- ✓ Bone Grafts / Implants
- ✓ Oral Surgeries
- ✓ CBCT Scans & Panorex
- ✓ Much More

Benefits Of Attending

- ✓ Increase case acceptance.
- ✓ Add new revenue streams.
- ✓ Help patients get the treatment they need.



Additional Courses, Dates, and Locations Listed Online

***AGENDA - CrossCoding: Unlocking the Code to Medical Billing in Dentistry**

DAY 1

- 7:30am Breakfast & Registration
- 8:00am Welcome, Overview of Medical Billing in Dentistry
- 8:45am What Procedures can be Billed to Medical Insurance?
- 9:00am Dental vs. Medical Insurance, ICD and CPT codes, Claim Examples
- 10:15am Fees for Medical Insurance Claims
- 10:30am Verification of Benefits & Pre-Authorizations
- 11:00am Requesting In-Network Benefits as an Out-of-Network Provider, GAP Exceptions
- 11:30am Getting to Know The New Medical Claim Form
- 12:00pm Lunch
- 1:00pm ICD-10 Codes & Letters of Medical Necessity
- 1:30pm Billing for Specific Treatments - Implants, Oral Surgeries, TMD, Sleep Apnea, Exams, Panorex, Dental CT Scans, Botox for Bruxism, Accidents
- 3:00pm Reading EOB's, Appeals
- 3:45pm Day 1 Q&A

DAY 2

- 7:30am Breakfast & Registration
- 8:00am Medical Claim Case Studies & Examples
- 9:30am CrossCoding & Medical Billing in Dentistry Games
CrossCoding Review, Q & A, Next Steps for Implementation
- 10:15am-12:00pm Hands on with ICD-10, CPT Codes, & Medical Claim Form

PRICING

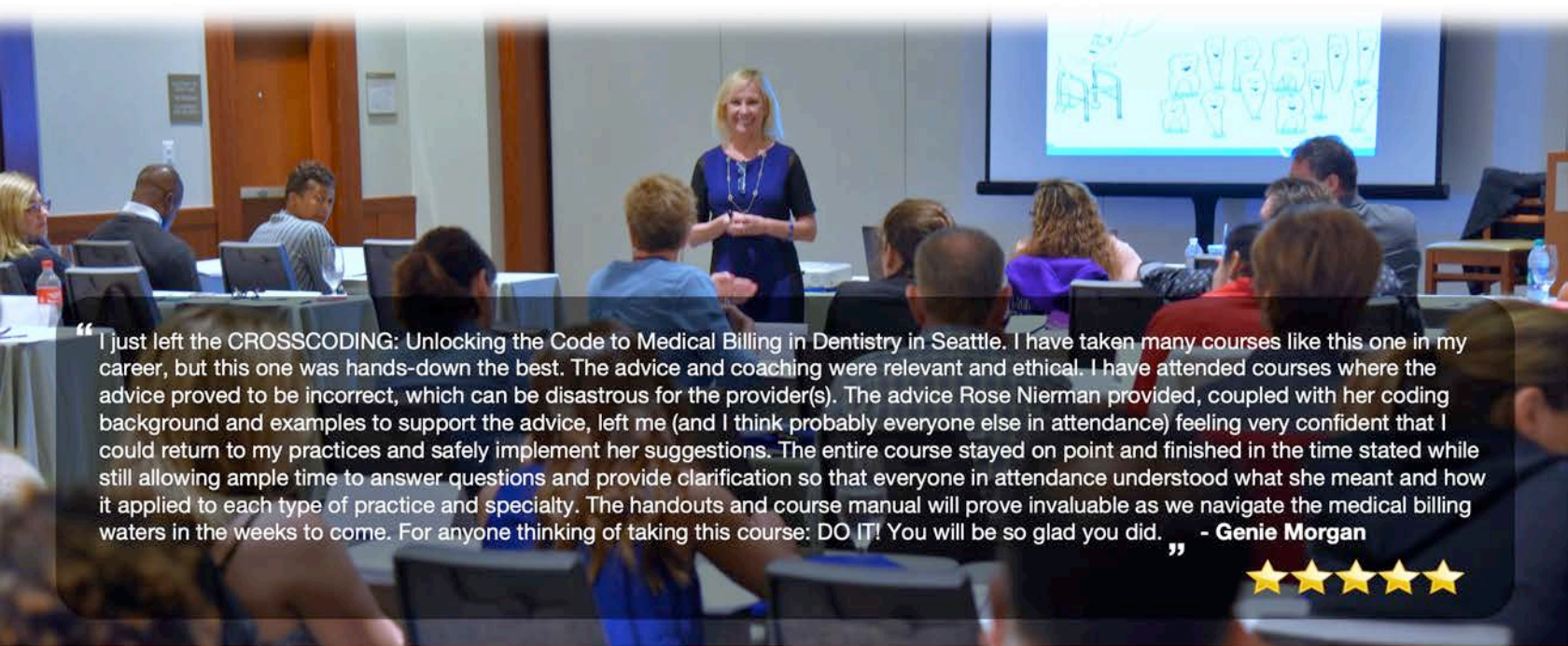
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CE Credits: 11

Seminar includes CrossCoding: Unlocking the Code to Medical Billing Course Manual

*Agenda subject to change



"I just left the CROSSCODING: Unlocking the Code to Medical Billing in Dentistry in Seattle. I have taken many courses like this one in my career, but this one was hands-down the best. The advice and coaching were relevant and ethical. I have attended courses where the advice proved to be incorrect, which can be disastrous for the provider(s). The advice Rose Nierman provided, coupled with her coding background and examples to support the advice, left me (and I think probably everyone else in attendance) feeling very confident that I could return to my practices and safely implement her suggestions. The entire course stayed on point and finished in the time stated while still allowing ample time to answer questions and provide clarification so that everyone in attendance understood what she meant and how it applied to each type of practice and specialty. The handouts and course manual will prove invaluable as we navigate the medical billing waters in the weeks to come. For anyone thinking of taking this course: DO IT! You will be so glad you did." - Genie Morgan



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Nierman Practice Management designates this lecture for 11 continuing education credits.

Space is Limited, Register Today!

**CALL Toll Free 1.800.879.6468 option 3
or Log on to www.NiermanCE.com**