

SUCCESSFUL IMPLEMENTATION OF DENTAL SLEEP MEDICINE

MAY 14-15, 2021 | 16 CE

NEW ORLEANS, LA
Livestream Option Available

CrossCoding: Unlocking the Code to Medical Billing in Dentistry course hosted next door!

Expand your dental practice with the leading dental sleep experts in the industry. Change lives by implementing obstructive sleep apnea (OSA) treatment into your practice.



Implement efficient protocols for exams, workups, and follow ups



Establish a blueprint for implementation and growth



Get paid by medical insurance for OSA treatment



Referral building & communication with physicians & patients



Step-by-step implementation guide

Space is limited!

Speakers



Anjoo Ely, DDS
Diplomate of AADSM & ASBA



Rose Nierman
Most experienced & recognized educator nationwide in CrossCoding with over 30 years of experience

Why Choose Nierman CE Courses?

"Best overall sleep dentistry course I have taken for ethical treatment as it applies to real world application, and first that achieves relevant results." - Dr. Randy Brannon

Thank you to our Sponsors!



Agenda*

LIVE STREAM
OPTION AVAILABLE!

Day 1

Breakfast & Registration: 7:30am Central
Course: 8:00am-5:00pm Central

- Introduction to Dental Sleep Medicine
- The Science, Statistics & Terminology of Obstructive Sleep Apnea (OSA) & Sleep Medicine
- Finding your "Why"
- Treatment Options for OSA
- Screening your Patients for OSA - A Team Approach
- The Treatment Protocol for OSA Using Oral Appliance Therapy (OAT)
- Oral Appliance Types and Selection
- Bite Registration for OAT - Hands-on
- Polysomnogram and Home Sleep Testing
- Hands-on Sleep Studies Overnight

Day 2

Breakfast & Registration: 7:30am Central
Course: 8:00am-5:00pm Central

- Managing Side Effects
- Documentation & Communication for DSM: Establishing Referral Networks with Physicians and the Medical Community, Increasing Case Acceptance, and Growth
- Building the Sleep Practice - Internal & External Marketing
- Driving Qualified Patients into the Practice
- Integrating Medical Insurance Reimbursement for OSA Treatment
- Case Studies
- Creating your Action Plan for Implementation
- Q&A

*Agenda subject to change

Location

Hyatt Centric French Quarter
800 Iberville Street
New Orleans, LA 70112

Room Block

Book before April 22, 2021
and receive a discounted rate of
\$149/night
(504) 565-4562

Pricing

Dentist \$1295
Team member \$995
Dentist+2 Team \$2495

Wow my eyes are open to the severity of sleep apnea and I truly feel like I need to help my patients."

Dr. Joel Yates
Jefferson, NC



Approved PACE Program Provider
FAGD/MAGD Credit Approval does not imply acceptance by a state or provincial board of dentistry or AGD endorsement.
8/1/19 to 7/31/21
Provider ID# 302703

This activity has been planned and implemented in accordance with the standards of the Academy of General Dentistry Program. Approval for Continuing Education (PACE) through the joint program provider approval of SCOPE Institute and Nierman Practice Management. The SCOPE Institute is approved for awarding FAGD/MAGD credit.

To Register - Call 800-879-6468 option 4
or visit us at www.NiermanCE.com

All cancellations are to be made in writing. Registrations may be refunded at 100% if canceled within the first 24 hours of registration. Attendees can transfer their registration to another course one time without penalty up until 10 days prior to the course. Within 10 days of this course a 20% transfer penalty will be applied.