

MEDICAL BILLING IN DENTISTRY

THE SECRETS TO SUCCESS - 12 CE

Learn the secrets to getting paid by medical insurance in a dental office from the leading experts.

This renowned course provides the knowledge and confidence to successfully implement medical reimbursement in dentistry.



ROSE NIERMAN
35 YEARS OF CROSSCODING EXPERIENCE



COURTNEY SNOW



Get Paid by Medical Insurance

Dental services eligible for medical billing include dental sleep medicine, TMJ, oral surgeries, bone grafts, CBCT, frenectomies, laser, exams, accidents, extractions, & more.



Increase Your Case Acceptance

Make it easy for your patients to say YES, and start exceeding your monthly revenue goals. Set your practice apart while staying fee for service with courtesy medical billing.



Achieve Dental Practice Growth

Lower your patients' out-of-pocket expense without compromising your fees. Create the absolute best patient experience and gain more referrals from patients and physicians.

DETAILS

DATES & LOCATIONS

August 26-27 | Jupiter, FL

Sept 30- Oct 1 | Jupiter, FL

October 21-22 | Dallas, TX

November 4-5 | Jupiter, FL

December 9-10 | Jupiter, FL

PRICING

1st participant \$995

2nd \$795 | 3rd \$595 | 4th \$395

TO REGISTER

Call 800-879-6468 option 4
or visit www.NiermanCE.com

*Create a win-win for your
practice and patients.
Register today!*

FRIDAY 8am-5pm | SATURDAY 8AM-12PM

Breakfast & Registration: 7:30am

*Agenda subject to change

- Overview of medical billing in dentistry
- What procedures can be billed to medical insurance?
- Dental vs. Medical Insurance, ICD and CPT codes
- Fees for medical insurance claims
- Verification of benefits & pre-authorizations
- Requesting in-network benefits as an out-of-network provider
- Getting to know the medical claim form
- Documentation, Documentation, Documentation
- Codes & policies for specific treatments: Implants, Oral Surgeries, TMD, Sleep Apnea, Exams, Panorex, CT Scans, Botox for Bruxism, Accidents & More.
- Reading EOB's, Appeals
- CrossCoding Games & Case Examples
- Hands-on with ICD-10, CPT codes, and medical claim form
- Q&A, pulling it all together, next-steps for success
- Optional DentalWriter training / demonstration

Medical Billing in Dentistry courses are typically next-door to a Dental Sleep/TMD course.

We encourage you to bring your team to maximize implementation.



"Just finished my course, it is very informative and the people are great! They make coding fun and give you great tools to maximize your practice's income!"
- Carol Ann Denhartog

12 CEU

ADA CERP® | Continuing Education
Recognition Program

Nierman Practice Management is an ADA CERP
Recognized Provider. ADA CERP is a service of
the American Dental Association to assist dental
professionals in identifying quality providers of
continuing dental education. ADA CERP does
not approve or endorse individual courses or
instructors, nor does it imply acceptance of
credit hours by boards of dentistry.

All cancellations are to be made in
writing. Registrations may be refunded
at 100% if canceled within the first
24 hours of registration.

Attendees can transfer their registration
to another course one time without
penalty up until 10 days prior to the
course. Within 10 days of this course a
20% transfer penalty will be applied.