

DENTAL SLEEP MEDICINE TEAM COURSE

APRIL 5-6, 2024 | 16 CE

JUPITER, FL

Part of Session 1 of the 2024 Dental Sleep Medicine Mini-Residency

The Dental Sleep Medicine Team Course is tailored to equip your team with the essential knowledge and skills to drive the implementation and growth of your dental sleep practice. From screening to case presentation, every key member will receive the tools they need to excel. Gain the blueprints to foster a shared vision and alignment, ensuring seamless delivery of top-notch sleep care.

Team Course Learning Objectives

- ✓ Screening & sleep testing protocols
- ✓ Case presentation & case acceptance
- ✓ Physician liaison and referral building
- ✓ Documentation and data collection
- ✓ Medical billing essentials
- ✓ Finding your why
- ✓ The Sleep Champion role
- ✓ Goal setting and measuring KPI's



"My first time at a sleep course as a clinical coordinator and I couldn't have picked a better company than Nierman Practice Management! Learning everything from signs, symptoms, treatment options, work ups, and billing." - [Ally Zorza](#)

Thank you to our Sponsors!



Agenda*

Day 1

Breakfast & Registration: 7:30am
Course: 8:00am-5:00pm

- Introduction to Dental Sleep Medicine
- The Science, Statistics & Terminology of Obstructive Sleep Apnea (OSA) & Sleep Medicine
- Finding your "Why"
- Signs, Symptoms, & Risk Factors of OSA
- Screening Patients for OSA
- The Treatment Protocol for OSA Using Oral Appliance Therapy (OAT)
- Oral Appliance Types
- Hands-on - Data Collection, Exam & Bite Registrations
- Home Sleep Testing Protocols and Workflow
- Hands-on Sleep Studies Overnight

Day 2

Breakfast & Registration: 7:30am
Course: 8:00am-3:00pm

- Documentation & Medical Billing for DSM
- The Sleep Coordinator/Champion Role
- Physician Referral Building and The Liaison Role
- Integrating Medical Insurance Reimbursement
- Communication and Case Acceptance
- Delegate & Elevate: Everyone in the Right Seats
- Creating a Shared Vision and Accountability
- Goal Setting and Measuring KPI's
- Action Items for Implementation & Continued Growth

*Agenda subject to change

Course Location

Nierman Practice Management
Learning Center
221 N Old Dixie Hwy #5,
Tequesta, FL 3346

Lodging

Jupiter Beach Resort
5 Florida A1A,
Jupiter, FL 33477
[Book our room rate here](#)
Room block ends Friday, 3/1/24

Pricing

Team member \$995
Additional team \$695



To Register - Call 800-879-6468 option 4
or visit us at www.NiermanCE.com



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