



CrossCoding: Unlocking the Code to Medical Billing in Dentistry Seminar

Learn how to get paid by medical insurance from start to finish!

This is the renowned course that has helped thousands of dental practices increase their case acceptance and bottom line by obtaining medical reimbursement.

You should be billing medical insurance if you provide these services.

- ✓ **Dental Sleep Medicine (Sleep Apnea Appliances)**
- ✓ **TMJ Treatment & Appliances**
- ✓ **Botox**
- ✓ **Implants/Oral Surgery**
- ✓ **Oral Cancer Screening**
- ✓ **Laser Procedures**
- ✓ **Frenectomy**
- ✓ **Bone Grafts/Sinus Lifts**
- ✓ **Cone Beam CBCT/ Panorex & Exams for these Procedures**



UPCOMING COURSES:

CROSSCODING: UNLOCKING THE CODE TO MEDICAL BILLING COURSES – 11 CE

Speaker: Rose Nierman, RDH
Founder/CEO Nierman Practice Management

Oct 9-10, 2020
Dec 4-5, 2020

Atlanta, GA
Jupiter, FL

Live, Live Stream, and Online Courses Available!

Become A Cross-Coder Today!

Call 1.800.879.6468 option 3 or visit NiermanCE.com

Live Seminar Agenda

*Agenda subject to change

Day 1

07:30am	Breakfast & Registration
08:00 am	Welcome, Overview of Medical Billing in Dentistry
08:45 am	What Procedures can be Billed to Medical Insurance?
09:00 am	Dental vs. Medical Insurance, ICD and CPT codes, Claim Examples
10:00 pm	Break
10:15 pm	Fees for Medical Insurance Claims
10:30 pm	Verification of Benefits & Pre-Authorizations
10:45 pm	Requesting In-Network Benefits as an Out-of-Network Provider
11:00 pm	Getting to Know The New Medical Claim Form
12:00 pm	Lunch
01:00 pm	ICD-10 Codes & Letters of Medical Necessity
01:30 pm	Billing for Specific Treatments – Implants, Oral Surgeries, TMD, Sleep Apnea, Exams, Panorex, Dental CT Scans, Botox for Bruxism, Accidents
04:00 pm	Day 1 Q&A

Day 2

07:30 am	Breakfast & Registration
08:00 am	Reading EOB's, Appeals
09:00 am	Medical Billing in Dentistry Learning Games
10:15 am	Hands-on with the Medical Claim Form
11:00 pm	Day 2 Q&A. In-depth Case Examples, Attendee Specific Cases
12:00 pm	Optional: DentalWriter Hands-on Training

PRICING

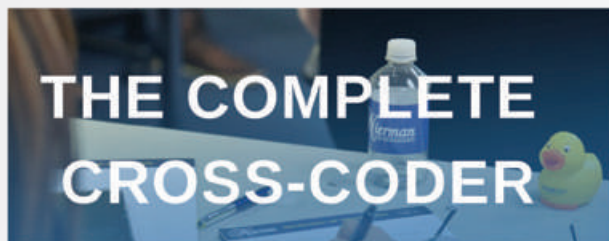
1st Participant: \$995
2nd: \$795 | 3rd: \$595 | 4th: \$395

Virtual Seminar 30-Day Access Pass: \$1,495

LIVE SEMINAR CE CREDITS: 11

**Live Seminar includes CrossCoding:
Unlocking the Code to Medical Billing Manual**

ONLINE MEDICAL BILLING IN DENTISTRY COURSES



The Complete Cross-Coder Includes:

- Cross-Coding: Medical Billing in Dentistry Self-Paced Course
- Dental Sleep Apnea Medical Billing Self-Paced Course
- TMJ Medical Billing Self-Paced Course
- Oral Surgeries Medical Billing Self-Paced Course

Visit NiermanCEplus.com and join the Cross-Coding Movement!

"I have taken many courses like this one in my career, but this one was hands-down the best. The advice and coaching were relevant and ethical.[...] The advice Rose Nierman provided, coupled with her coding background and examples to support the advice, left me (and I think probably everyone else in attendance) feeling very confident that I could return to my practices and safely implement her suggestions. [...] For anyone thinking of taking this course: DO IT! You will be so glad you did."

– Genie Morgan

ADA C·E·R·P® | Continuing Education Recognition Program

Nierman Practice Management is an ADA CERP Recognized Provider. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. Nierman Practice Management designates these lectures for 7-14 continuing education credits.

Nierman CE+ was created in January 2020 and is valid through January 2023.

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