

Medical Billing in Dentistry The Secrets to Success | 12 CE

FEBRUARY 23-24, 2024
JUPITER, FL

Course Description

Attend the renowned 1.5 day CE seminar to gain the knowledge to confidently bill medical insurance in dentistry. Learn from cross-coding expert Rose Nierman how to maximize medical reimbursement for sleep apnea, TMD, and oral surgeries. This live lecture covers the fundamentals of medical billing in dentistry and the practical skills to implement right away. This course is designed for dental professionals that are brand new to cross-coding or have experience and in need of a refresher and coding updates.

Course Objectives

- Learn the foundations, terminology, and components of medical billing in a dental practice.
- Understand the procedures that may have coverage by medical insurance, the common policies and criteria.
- Gain the codes, strategies, and processes to maximize reimbursement.
- Practice the communication techniques to patients to set expectations and maximize case acceptance.
- Obtain the skills, tools, and resources to start billing medical insurance in the dental practice.

PROCEDURES YOU CAN BILL TO MEDICAL

- Sleep Apnea Appliance Therapy
- TMJ Disorder Treatment
- Implants / Oral Surgery & Sinus Lifts / Bone Grafts
- Frenectomies and Mucositis Treatment
- Botox Injections for Painful Bruxism
- Cone Beam CBCT/Panorex & Exams for These & More



COURSE: FRIDAY 8AM-5PM EST | SATURDAY 8AM-12PM EST

BREAKFAST & REGISTRATION: 7:30AM EASTERN

- Why medical billing in dentistry?
- The medical billing process, services to bill.
- Medical terminology & documentation.
- The CMS1500 medical claim form.
- Medical codes: ICD-10, CPT, HCPCS & modifiers.
- SOAP notes: Golden ticket to reimbursement.
- Verifications, pre-authorizations, & searching policies.
- Patient communication, setting expectations, increasing acceptance.
- Botox, accidents, sedation, cone beam, mucositis, frenectomy, bone grafts, implants, & full arch.
- Sleep apnea & TMJ disorders.
- Claim & EOB examples, bringing it all together.
- Gap exceptions, denials, and appeals
- What services does Medicare pay?
- Claim form games, Q&A, streamlining your process.
- Handouts, cheat-sheets, and action items.



ROSE NIERMAN
CEO, Nierman Practice Mgmt

"Just finished my course, it is very informative and the people are great! They make coding fun and give you great tools to maximize your practice's income!"
- Carol Ann Denhartog

JUPITER, FL

COURSE VENUE

Nierman Practice Management Learning Center
221 N Old Dixie Hwy #5
Tequesta, FL 33469

HOTEL RECOMMENDATION

- Wyndham Grand Jupiter
- Holiday Inn Express Juno Beach
- Jupiter Waterfront Inn
- Best Western Intracoastal Inn
- La Quinta by Wyndham



To Register - Call 800-879-6468 option 4,
email contactUs@dentalwriter.com or visit us at
www.NiermanCE.com



PRICING:

Regular Ticket \$995

Additional Tickets \$695

Registration + Replay \$1495

Office Bundle \$2495

Bundle includes:

- Up to 4 attendee registrations
- Course Replay

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Nierman Practice Management designates this activity for 12 continuing education credits.