

# Medical Billing in Dentistry The Secrets to Success | 12 CE

JUNE 9-10, 2023  
JUPITER, FL

Learn the secrets to predictable, accurate, and stress-free medical reimbursement.

This is the renowned 1.5 day course to gain the knowledge to confidently bill medical insurance in dentistry.



Get Reimbursed by  
Medical Insurance



Increase Your  
Case Acceptance



Learn From The Experts  
to Maximize Success

## WHY ATTEND

- ✓ **Expertise:** Gain the most trusted and accurate info from leading cross-coding experts Rose Nierman & Courtney.
- ✓ **Powerful:** Provide added-value to patients to increase case acceptance, and set yourself apart for practice growth.
- ✓ **Effective:** Learn the proven strategies & codes, and receive cheat-sheets and guides for efficient implementation.
- ✓ **Fun:** Real-world examples, learning games, and quizzes make this seminar interactive, engaging, and high energy!

### PROCEDURES YOU CAN BILL TO MEDICAL

- Sleep Apnea Appliance Therapy
- TMJ Disorder Treatment
- Implants / Oral Surgery & Sinus Lifts / Bone Grafts
- Frenectomies and Mucositis Treatment
- Botox Injections for Painful Bruxism
- Cone Beam CBCT/Panorex & Exams for These & More



"Just finished my course, it is very informative and the people are great! They make coding fun and give you great tools to maximize your practice's income!!" - Carol Ann Denhartog

# COURSE: FRIDAY 8AM-5PM EST | SATURDAY 8AM-12PM EST

BREAKFAST & REGISTRATION: 7:30AM ESTERN

- Why medical billing in dentistry?
- The medical billing process, services to bill.
- Medical terminology & documentation.
- The CMS1500 medical claim form.
- Medical codes: ICD-10, CPT, HCPCS & modifiers.
- SOAP notes: Golden ticket to reimbursement.
- Verifications, pre-authorizations, & searching policies.
- Patient communication, setting expectations, increasing acceptance.
- Botox, accidents, sedation, cone beam, mucositis, frenectomy, bone grafts, implants, & full arch.
- Sleep apnea & TMJ disorders.
- Claim & EOB examples, bringing it all together.
- Gap exceptions, denials, and appeals
- What services does Medicare pay?
- Claim form games, Q&A, streamlining your process.
- Handouts, cheat-sheets, and action items.



ROSE NIERMAN



COURTNEY SNOW

*There's a code for that!* 

*I took one of the courses and these people know their stuff! Not only that, but you can tell that they enjoy what they do. I would recommend them to anyone. Special shout out to Courtney for being the human version of Google when it comes to billing. She went out of her way to answer all my questions and gave me additional links to help me. So grateful I was able to take their course.*

 - ROSIE GALLARDO

**Become an NPM certified cross-coder today!**

# JUPITER, FL

## COURSE VENUE

**Nierman Practice Management Learning Center**

221 N Old Dixie Hwy #5  
Tequesta, FL 33469

## HOTEL RECOMMENDATION

Wyndham Grand Jupiter  
Room Block: \$185/night  
RB Name: Nierman Practice Mgmt  
Cut-off Date: 5/18/23  
[Book Your Room Block Here](#)

### PRICING:

Regular Ticket **\$995**

Additional Tickets **\$695**

Registration + Replay **\$1495**

Office Bundle **\$2495**

Bundle includes:

-Up to 4 attendee registrations

-Course Replay

**To Register - Call 800-879-6468 option 4  
or visit us at [www.NiermanCE.com](http://www.NiermanCE.com)**

**12 CE**



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All cancellations are to be made in writing. Registrations may be refunded at 100% if canceled within the first 24 hours of registration.

Attendees can transfer their registration to another course one time without penalty up until 10 days prior to the course. Within 10 days of this course a 20% transfer penalty will be applied.