Successful Implementation of Dental Sleep Medicine

December 4th & 5th, 2020 / Jupiter, FL & Virtual Seminar / 16 CEUs

Adjoining Medical Billing and Cross-Coding Course Offered Next Door.

Course Description

This comprehensive dental sleep medicine CE course will help you and your team implement obstructive sleep apnea (OSA) treatment into your dental practice. From the basics of dental sleep medicine terminology to the clinical treatment protocol, your dental practice will be prepared to go back on Monday and begin taking the steps to building a successful dental sleep medicine practice.

This course is designed to grow your clinical skills and create effective protocols for dental sleep medicine.

Through this course you’ll gain knowledge in:

- Implementing efficient protocols for exams, workups, and follow ups
- Getting paid by medical insurance for OSA treatment
- Establishing a blueprint for implementation and growth

Speakers

Anjoo Ely, DDS
Diplomate of AADSM & ASBA

Rose Nierman, RDH
CEO & Founder of Nierman Practice Management

Live, Live Stream, and Online Courses Available at NiermanCE.com!

Why Choose NiermanPM CE Courses

“Wow my eyes are open to the severity of sleep apnea and I truly feel like I need to help my patients.”

– Dr. Joel Yates
Thank You To Our Sponsors:

Agenda

Day 1
07:30 am  Breakfast & Registration
08:00 am  Introduction to Dental Sleep Medicine
08:30 am  The Science, Statistics & Terminology of Obstructive Sleep Apnea (OSA) & Sleep Medicine
09:00 am  Treatment Options for OSA
11:00 pm  Screening your Patients for OSA – A Team Approach
12:00 pm  Lunch
01:00 pm  The Treatment Protocol for OSA Using Oral Appliance Therapy (OAT)
01:30 pm  Bite Registration Methods for OAT – Hands-on
02:30 pm  Polysomnogram and Home Sleep Testing
03:15 pm  Integrating Medical Insurance Reimbursement for OSA Treatment
04:00 pm  Hands-on Sleep Studies Overnight
05:00 pm  Q&A

Day 2
07:30 am  Breakfast & Registration
08:00 am  Sleep Apnea & TMD
08:30 am  Managing Side Effects
09:00 am  Case Studies
11:00 pm  Building the Sleep Practice – Internal & External Marketing
12:00 pm  Lunch
01:00 pm  Driving Qualified Patients Into the Practice
01:30 pm  Establishing Referral Networks with Physicians and the Medical Community
02:30 pm  Communication is Key: Increasing Case Acceptance, Referrals, and Growth
03:15 pm  Leveraging Technology in Dental Sleep Medicine
04:00 pm  Finding your “Why”
05:00 pm  Creating your Action Plan for Implementation

*Agenda subject to change

Pricing

Dentist: $1,295  Team Member: $995  30-Day Access Pass: $1,695

Location Details

Live Seminar: Nierman Practice Management Training Center
221 Old Dixie Highway, Suite 5 |Tequesta, FL 33469 |1.800.879.6468

Virtual Seminar: Live Stream from anywhere!

Nierman Practice Management has 32 years of helping dentists achieve their goals in Dental Sleep Medicine, TMD, and Medical Billing.

Register Today! Call 1.800.879.6468 option 3, or visit NiermanCE.com

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This activity has been planned and implemented in accordance with the standards of the Academy of General Dentistry Program Approval for Continuing Education (PACE) through the joint program provider approval of SCOPE Institute and Nierman Practice Management.
The SCOPE Institute is approved for awarding FAGD/MAGD credit.

All cancellations are to be made in writing. Registrations may be refunded at 100% if canceled within the first 24 hours of registration. Attendees can transfer their registration to another course one time without penalty up until 10 days prior to the course. Within 10 days of this course a 20% penalty to transfers will be applied.